

# PARTNER TESTIMONIAL

CONTI CORPORATION – STERLING HEIGHTS, MI

TRIMBLE ROBOTIC TOTAL STATION



## ABOUT CONTI CORPORATION

Since 1969, Conti has been a leader in design and construction solutions, offering services across Renewable Energy, Electrical, Technology, Mechanical, Fire Suppression, HVAC+R, and Road & Underground construction. By combining MEP trades under one roof, Conti reduces costs and enhances project efficiency through streamlined coordination and faster installations. With a focus on empowered employees and direct access to senior management, Conti ensures reliable, on-time project completion with safety as a top priority.

## ELIMINATING REWORK

The Trimble Robotic Total Stations have been invaluable in both assisting our installers with construction and auditing our projects for accuracy. Currently, on an \$18 billion facility, our Trimble Robot identified nine major, multi-million dollar mistakes made by other contractors. If these issues hadn't been caught early, they would have delayed the entire project by over 8 months. By utilizing the Total Stations as an auditing tool, we can achieve around 25% productivity savings in construction costs, while ensuring large-scale project information is accurate and verified.

## BUILDINGPOINT SUPPORT SHINES

Time is our most valuable commodity, no matter the project. Because the BPM Field Services Group has always been available 24/7 when we need them, we haven't had to halt any of our technical jobs for longer than a couple of hours. Time is money! The best part of working with BuildingPoint Midwest is the people. I haven't worked with anyone at BuildingPoint who didn't seem like they truly wanted to help.

## OUR VALUED PARTNERSHIP

“BuildingPoint Midwest has been instrumental in my division's success for 2024 due to their ability to tackle our technical issues quickly and effectively. If I couldn't count on them during our times of crisis, we wouldn't be able to pivot as efficiently as we do”

**BILL CAMPBELL**



**BILL CAMPBELL**

Preconstruction Technologies Leader